



DIGITAL TV • INTERNET • TELEPHONE

March 8, 2010

Mr. Bill Coleman

Dakota Future

Post Office Box 240874

Apple Valley, MN 55124-0874

Dear Mr. Coleman

I am very pleased (and excited) to hear that Dakota Future will coordinate an effort to promote Dakota County as a location for Google's gigabit network deployment. The fact that the Intelligent Community Initiative Broadband work group, the Dakota Future board of directors, the Dakota County communities and the Dakota Community Development Association are working together represents a wonderful partnership. It is my hope that this initiative will be successful.

Hiawatha Broadband Communications, Inc., would have great interest in serving customers in the area reached by the network. We believe that our record of customer service and provider excellence would be of great interest to the residents of the Dakota Future area. If you would consider us as a potential provider of cable television and telephone services in the network footprint, we would be grateful.

Until such time as you wish to talk further about our interest, please let me extend to you and your colleagues the best of good fortune in reaching out to Google. Let me also offer HBC's services in any manner that you deem helpful in putting together the case for Dakota County.

Sincerely,

Gary W. Evans

President and CEO

info@hbci.com

58 Johnson Street • Winona, MN 55987
phone (507) 474-4000 • fax (507) 454-5878
www.hbci.com

1242 Whitewater Avenue • St. Charles, MN 55972
phone (507) 932-8000 • fax (507) 932-8005
www.hbcsc.net