



Delta Air Lines, Inc.
1500 Towerview Road J3500
Eagan, MN 55121

March 23, 2010

Tom Hedges
Eagan City Administrator
3830 Pilot Knob Road
Eagan, MN 55122

Dear Sir,

Delta Air Lines is the world's largest airline and operates both an Information Technology Center and a Pilot and Flight Attendant Training facility in Eagan, Minnesota. For a number of years now, we have been pleased to work with the City of Eagan to improve technology infrastructure including broadband. Delta would welcome a partnership between a world class company like Google and a first-rate city like Eagan to deploy next generation broadband for the benefit of Eagan's residents and businesses.

Delta is working hard to be the premier global airline. The innovative leveraging of technology, both business and consumer will play a major role in achieving this goal. As a window into the future, Delta is very interested in exploring how gigabit-level fiber connections to Eagan homes and businesses might lead to new applications for booking and managing travel.

As you know, we have worked closely with the City on Eagan's first Tech Task Force and the ongoing Tech Working Group, trying to improve broadband options and competition in Eagan. We believe Eagan and Dakota County could be an ideal test bed community to gather data on next generation applications.

Delta supports the selection of Eagan and Dakota County as one of Google's Fiber Communities.

Sincerely,

A handwritten signature in black ink, appearing to read "J. Fredericks", written over a horizontal line.

Jay H. Fredericks
Managing Director
Infrastructure & Operations
Delta Air Lines